The Cultural Iceberg

Surface Culture

Food
Flags Festivals
Fashion Holidays Music
Performances Dances Games
Arts & Crafts Literature Language

Deep Culture

Communication Styles and Rules
facial expressions gestures eye contact
personal space touching
body language tone of voice
handling and displaying of emotion
conversational patterns in different social situations

Notions of:

courtesy and manners friendship leadership cleanliness modesty beauty

Concepts of:

self time past and future fairness and justice roles related to age, sex, class, family, etc.

Attitudes toward:

elders adolescents dependents rule expectations work authority cooperation vs. competition relationships with animals age sin death

Approaches to:

religion courtship marriage raising children decision-making problem-solving